

Lantronix Launches PremierWave XC, Secure Cellular Device and Application Server for Remote and Mobile M2M Applications

Irvine, Calif. – June 27, 2012 – [Lantronix](#), Inc. (NASDAQ: LTRX), a leading global provider of smart M2M connectivity solutions, today announced the launch of its new PremierWave® XC, a unique, hybrid GSM/GPRS and Ethernet dual-port serial device server that allows remote access to, and management of, virtually any serial device via a GSM/GPRS or Ethernet network. PremierWave XC, which is the company's most recent Linux-based application server product with cellular communications and the latest installment to the award-winning PremierWave family, is available now for purchase at [Lantronix.com](#), as well as through the company's global network of distribution partners.

"We're veterans in the M2M space, and have enjoyed great success leveraging Lantronix' technology, especially their UDS and EDS product lines," said Sven-Åke Svensson, chief technology officer for MBG Elektronik AB in Sweden. "The new PremierWave XC and its combination of ease of use, robust device server functionality, and GPRS connectivity, should prove to be another successful product for us and a great value/performance combination for our customers."

PremierWave XC is designed for applications in a variety of vertical markets including telemetry, utilities, industrial automation, healthcare, energy, and more. The product allows remote access and management of virtually any serial equipment or device through the use of the market-leading Lantronix device server application suite and optional custom programming environment. By utilizing the GSM/GPRS network, PremierWave XC provides a solution for applications in areas that do not have an Ethernet or Wi-Fi infrastructure or for installations that have Ethernet connectivity and rely on GSM/GPRS for failover backup ensuring redundancy.

"As a long time wireless solution provider for fleet and fuel management, we have successfully partnered with Lantronix to easily implement wireless connectivity solutions, including the use of their WiBox product line," said Tal Ezra, CEO of Clearwater, Florida-based SCI Distribution, LLC. "The PremierWave XC is a long awaited addition to the Lantronix device/application server family that expands our deployment opportunities – especially in areas that do not have a Wi-Fi infrastructure or where redundancy is required."

"The launch of PremierWave XC is an exciting step for us. With this latest edition to our award-winning PremierWave family of products, Lantronix has now brought the same strong value added features, ease of implementation and integration that have made our existing device servers successful to new applications requiring cellular connectivity" said Mak Manesh, vice president of product management for Lantronix. "With cellular network coverage in nearly every environment today, it is clear that the cellular device connectivity market boasts tremendous opportunity for Lantronix and our partners to enable the connectivity of the large percentage of M2M devices and equipment currently located in both mobile and remote locations."

PremierWave-XC Highlights:

- Dual network connectivity for flexibility and redundancy;
- Dual serial port with up to 920kb/s speed;
- Unique design for quick and easy connectivity to virtually any device with a serial port, using TCP or UDP protocol with robust SSH or SSL enterprise-level security;
- Extended operating temperature range for industrial applications;
- Simple device configuration and monitoring with powerful, industry-standard management tools (Web, CLI, XML); and
- Optional programming environment for custom applications.

Pricing and Availability

PremierWave XC MSRP is set at \$328, and is available for purchase now at Lantronix.com, as well as through the company's global network of distribution partners. For more information on PremierWave XC or for sales inquiries, please contact us at sales@lantronix.com.

About Lantronix

Lantronix, Inc. (NASDAQ: LTRX) is a global leader of smart, secure M2M communication technologies that simplify access and communication with and between virtually any electronic device. Our smart connectivity solutions enable sharing data between devices and applications to empower businesses to make better decisions based on real-time information, and gain a competitive advantage by generating new revenue streams, improving productivity and increasing efficiency and profitability. Easy to integrate and deploy, Lantronix products remotely and securely connect electronic equipment via networks and the Internet. Founded in 1989, Lantronix serves some of the largest medical, security, industrial and building automation, transportation, retail/POS, financial, government, consumer electronics/appliances, IT/data center and pro-AV/signage entities in the world. The company's headquarters are located in Irvine, Calif.